

## **An Excellent Source for Aviation Answers**

As the economy improves, your company may require air travel. Major commercial airlines are not an answer, so where do you go for answers? I recommend letting Paul Nation help you.

Paul Nation was Alabama Air Shuttle's Director of Operations/Chief Pilot. He has managed pilots and the operational complexities of an FAA certified air carrier. He knows more about aviation today than any two people I know. He is familiar with both general aviation and business aviation. He has the highest level pilot's license: Airline Transport Pilot. He has every flight instructor rating. He is honest, reliable, conscientious, and responsible.

- Do you have an airplane? Paul can fly it for you.
- Are you considering air charter? Paul will find the best aircraft for particular trips from FAA certified air charter companies at no charge to you.
- Do you want to buy an airplane? Paul will help you identify the best make and model for your company's unique requirements. This decision is more important than you might think. The best choice can help you make more sales cost effectively. A poor choice can cost you more money than you could ever dream.
- Do you think an aircraft partnership might work? Paul can give you issues to consider.
- When you are honest with yourself, are you confused? Paul can lead you through the maze of options. Looking to your cousin who is a pilot could be expensive and problematic. Pilots who do not own airplanes are the worst people to ask. Pilots who do own general aviation airplanes may not know much beyond their own aircraft or they may know nothing about business aviation.

You need an honest, knowledgeable, objective third party. Paul Nation is an excellent choice.

Paul may be reached at 877-408-9696 (toll free) or 256-604-8467. His email address is [paul@nationaviation.com](mailto:paul@nationaviation.com).

David Gentry  
Former President of Alabama Air Shuttle, Inc.